



INTRODUCING TT CONSULTING

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YOUR PRACTICE-ORIENTED EXPERT FOR SUPPLIER MANAGEMENT

TT Consulting is a Process Consultancy specialising in Supplier Management.

We have extensive practical experience in the automotive industry. Processes already in place in the automotive industry - in particular Supplier Management - are also increasingly providing useful input for best-in-class-benchmarks and improvements for customers in other branches.

Widespread implementation of lean processes and outsourcing have, for many companies, significantly reduced the scope of their own value stream. The proportion of parts purchased now plays a far greater role, both in quantity and complexity. Due to globalisation and increasing complexity, Supplier Management requires more and more management attention. The Supply Chain offers a significant cost savings potential, which often remains untapped. Nowadays, in economically difficult times, management of supplies and suppliers is more important than ever.

Supplier Management has become a **crucial factor** affecting the **profitability** of many companies.

We are **practice-oriented experts for Supplier Management**, which means we support you by implementing improvement and controlling the change processes. We continue to advise our customers after the concept phase of our projects and we take an active part in the roll-out phase. We ensure that defined goals will be achieved to realise the optimal benefit from our project. We help you to overcome stumbling blocks and internal resistance to changes, so that the project is successful in both its implementation and realisation.

Our consultants are practically minded and focussed on the customer - which distinguishes us from other consultancies. We are happy to pull on overalls, crawl into the darkest corners of a factory, get oil on our hands and dirt under our fingernails, if that is what is needed for investigation and root cause analysis. We look for the best solutions and improvements tailored to your enterprise to fulfil your customer requirements. We are well acquainted with the atmosphere and smell of the shop floor, and the problems and issues found there.

TT CONSULTING

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HERE ARE SOME EXAMPLES FOR CONSULTING PROJECTS WHERE OUR EXPERTISE CAN HELP YOU:

- ▶ Development, definition and implementation of your Supplier Strategy
- ▶ Improvement and implementation of your Supplier Management System
- ▶ Supplier selection and evaluation / supplier auditing (e.g. VDA6.3, ISO/TS 16949, ISO 9000)
- ▶ Compilation of supplier portfolios (strategic suppliers vs. supplier replacement)
- ▶ Supplier development of strategically important suppliers (also in emerging markets e.g. China, India, USA)
- ▶ Development and implementation of local content strategies for emerging markets
- ▶ Process optimization (project management, R+D, Manufacturing, Quality Management, Customer service and sales/marketing)
- ▶ Process qualification for new customers / to get you released for new OEM, e.g. Volkswagen AG, BMW AG, Daimler AG
- ▶ Parts releasing process (APQP and PPAP): Support for start-up processes (Task-Force-Launch-Management) and part sampling
- ▶ Trouble shooting: problem solving until proof of effectiveness (defect correction processes) and support for recall actions and processes
- ▶ Interims Management
- ▶ Project Management, if required with early integration of suppliers in product development (frontloading) and readiness control